



How to Start Hospital Supply Business

Manufacturing of Medical Disposables (Gowns/Drapes)







INTRODUCTION

A surgical drape is a non-woven covering made of disposable material that is used to cover a patient's region. A fenestration (an aperture) in a drape allows the surgeon to execute the procedure. It is available in a variety of sizes, depending on the sort of operation.



Visit this Page for More Information: Start a Business in

Medical Disposables Industry

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Drapes differ from one hospital to the next. For an eye operation, a 15square-inch drape with a 3-square-inch fenestration might suffice, whereas for open heart surgery, the largest drape available, a laparotomy drape that covers the entire body, is required. Surgical drapes are used to keep the operating room clean and bacteriafree.





Uses of Medical Disposables Gowns and Drapes

In hospitals, gowns and drapes are frequently used. Gowns have been used to lower the risk of disease transmission among healthcare providers, to reduce the danger of patient-to-patient transmission, and to aid in maintaining a sterile field during invasive procedures.





Drapes have been used to keep the sterility of the environment, equipment, and patients during invasive procedures.

Watch Video: Starting a Business of Medical Protective

Gowns | Medical Disposables Gowns and Drapes

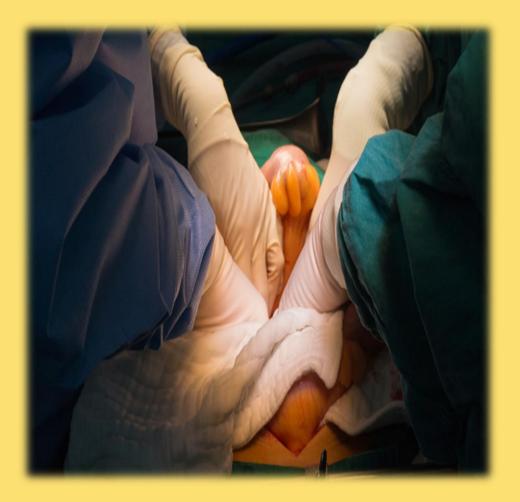


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Gowns keep healthcare workers safe blood borne diseases when from performing invasive operations. Despite the fact that gowns have been recommended to prevent patient-totransmission in certain patient settings (e.g., neonatal intensive care units)...





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...and for certain patients (e.g., those infected with vancomycin-resistant enterococci), scientific studies on their effectiveness have produced mixed results.

Read our Books Here: Disposable Products (Medical, Surgical, Thermocol, Plastic, Paper, Domestic And General Products) - Use And Throw Items, Single Use Items, Disposable Take-Away Packaging, Disposable Items Manufacturing



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Manufacturing process of Medical Disposables Gowns and Drapes

In most gowns cases, are manufactured by four main processes. These processes include embroidery, printing, heat-sealing, and sewing. There are also three additional methods that can be applied to gown production including serging, tube making and lamination.





Medical Disposable drapes can be made through a few different manufacturing processes as well.

Related Feasibility Study Reports: Surgical, Medical <u>Plastics, Medical Disposables, Disposable Medical</u> <u>Products used in Hospitals</u>

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include The most common embroidery, heat-sealing, cutting/folding/stitching or sewing. Additional processes for medical dress include lamination, tube making and serging. Each method has its own set of benefits depending on what is being produced, how many pieces are needed, etc.

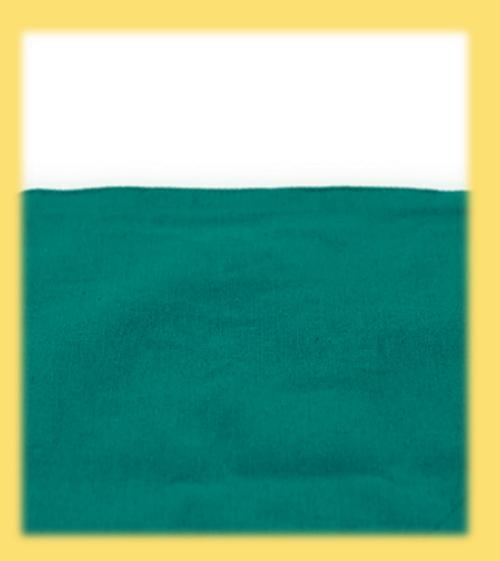


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Another decision you'll need to make determining your drape when manufacturer is which fabric will best suit your needs; there are three types commonly medical used in disposables—cotton, acrylic, and polyester.

Read Similar Articles: Medical Disposables



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Some advantages of cotton over synthetic fabrics are softness, breathability and absorbency; however, it can shrink after several washes. Polyester tends to offer high strength and durability with added resistance to abrasion. This makes it one of the more popular choices for medical facilities.





Acrylic fabric offers moisture wicking properties along with anti-microbial characteristics that prevent bacterial growth or mildew growth at an optimal rate.

Related Project: Business of Medical Disposables Gowns and Drapes







Machinery Photographes

Automatic Bed Sheet Making Machine



Disposable Mediacal Gowns Making Machine



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<u>Ultrasonic Sewing Machine</u>



Automatic Fabric Spreading Machine



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Market

Outlook

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Surgical Drapes and Gowns Market is expected to increase at a CAGR of 4.42 percent from 2019 to 2026, to reach USD 3.23 billion. The rising number of surgeries and the rising prevalence of hospitalacquired infections are the main drivers of this market's expansion. The increased use of surgical drapes to protect surgeons and patients from surgical site infections is the main driver of this market's growth.

Read our Book Here: <u>Handbook on Medical and Surgical Disposable Products (Blood Bags, Plastic</u> <u>Gloves, I.V. Cannula, Infusion Set, Gowns, Masks, Catheter, Cotton and Bandage, Surgical Wear,</u> Swinges)

<u>Syringes</u>)



The rising number of chronic diseases and operations, more knowledge of the use of surgical drapes and gowns, and the rising prevalence of hospital-acquired infections are all driving this industry forward. The Asia-Pacific area is predicted to be a profitable market. Increased awareness of chronic diseases and initiatives to promote the use of disposable surgical drapes and gowns are projected to boost the surgical drapes and gowns market size in the near future.

Watch other Informative Videos: <u>Surgical, Medical Plastics, Medical Disposables, Disposable Medical</u>

Products used in Hospitals



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- Primewear Hygine (India) Product Ltd.
- Raaj Medisafe India Ltd.
- Surgeine Healthcare (India) Pvt. Ltd.
- Vikram Nuvotech India Pvt. Ltd.









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|---------------------------------|-------------|-----------|----------|--------|--------------------------------|----------|---------------|--------------------|
| Partic | ulars | Existing | Proposed | Total | Particulars | Existing | Proposed | Total |
| Land & Site De Exp. | evelopment | 0.00 | 155.00 | 155.00 | Capital | 0.00 | 152.82 | 152.82 |
| Buildings | | 0.00 | 66.40 | 66.40 | Share Premium | 0.00 | 0.00 | 0.00 |
| Plant & Machi | neries | 0.00 | 285.65 | | Other Type Share Capital | 0.00 | 0.00 | 0.00 |
| Motor Vehicle | S | 0.00 | 12.00 | 12.00 | Reserves & Surplus | 0.00 | 0.00 | 0.00 |
| Office Automo Equipments | ation | 0.00 | 29.50 | 29.50 | Cash Subsidy | 0.00 | 0.00 | 0.00 |
| Technical Kno & Exp. | whow Fees | 0.00 | 10.00 | 10.00 | Internal Cash Accruals | 0.00 | 0.00 | 0.00 |
| Franchise & O Deposits | ther | 0.00 | 0.00 | | Long/Medium Term Borrowings | 0.00 | 458.46 | 458.46 |
| Preliminary& F operative Exp | | 0.00 | 3.00 | 3.00 | Debentures / Bonds | 0.00 | 0.00 | 0.00 |
| Provision for Contingencies | S | 0.00 | 28.00 | | Unsecured Loans/Deposits | 0.00 | 0.00 | 0.00 |
| Margin Money Capital | y - Working | 0.00 | 21.72 | 21.72 | | | | |
| TOTAL | | 0.00 | 611.28 | 611.28 | TOTAL | 0.00 | 611.28 | 611.28 |

| Year | Annı | Annualised | | Debt | Dividend | Retained Earnings | | Payout | Probable Market Price | P/E Ratio | Yield Price/ Book Value |
|------|----------|----------------|-------|------------------------|----------|----------------------|-------|----------------|-----------------------------|--------------|----------------------------|
| | EPS | CEPS Per Share | | Per Share Per Share | | | | No.of Times | | | |
| | ` | ľ | ` | ` | , | % | ` | % | ×. | | % |
| 1-2 | 6.02 | 9.85 | 16.02 | 24.00 | 0.00 | 100.00 | 6.02 | 0.00 | 6.02 | 1.00 | 0.00 |
| 2-3 | 8.77 | 12.07 | 24.80 | 18.00 | 0.00 | 100.00 | 8.77 | 0.00 | 8.77 | 1.00 | 0.00 |
| 3-4 | 11.47 | 14.30 | 36.27 | 12.00 | 0.00 | 100.00 | 11.47 | 0.00 | 11.47 | 1.00 | 0.00 |
| 4-5 | 14.07 | 16.51 | 50.33 | 6.00 | 0.00 | 100.00 | 14.07 | 0.00 | 14.07 | 1.00 | 0.00 |
| 5-6 | 16.55 | 18.66 | 66.88 | 0.00 | 0.00 | 100.00 | 16.55 | 0.00 | 16.55 | 1.00 | 0.00 |
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|---------|-------------------|------|-------------------|------------------------------|-------------------------|-----------------------|---------------------------|--------------------------|--------|--------|-------------------------|----------------|-----------------------------|------------------|
| Year | Ir D. S. C. R. | | | Debt / - Deposits Debt | Equity as- Equity | Total Net Worth | Return on Net Worth | Profitability Ratio | | | | | Assets Turnover Ratio | Current Ratio |
| | Individual | I` | Overall | | | | | GPM | PBT | PAT | Net Contrib ution | P/V Ratio | | |
| | (Number of times) | | (Number of times) | | % | % | % | % | % | | % | | | |
| Initial | | | | 3.00 | 3.00 | | | | | | | | | |
| 1-2 | 1.44 | 1.44 | | 1.50 | 1.50 | 1.66 | | 38.37% | 22.64% | 16.36% | 525.44 | 93.41% | 0.88 | 0.92 |
| 2-3 | 1.74 | 1.59 | | 0.73 | 0.73 | 0.85 | | 43.47% | 30.64% | 20.43% | 603.19 | 91.91% | 0.95 | 1.59 |
| 3-4 | 2.10 | 1.74 | 2.09 | 0.33 | 0.33 | 0.42 | | 46.83% | 36.16% | 23.37% | 689.12 | 91.88% | 0.96 | 2.46 |
| 4-5 | 2.51 | 1.91 | | 0.12 | 0.12 | 0.19 | | 49.05% | 40.00% | 25.48% | 775.06 | 91.86% | 0.93 | 3.49 |
| 5-6 | 2.99 | 2.09 | | 0.00 | 0.00 | 0.06 | | 50.44% | 42.63% | 26.97% | 860.99 | 91.84 % | 0.87 | 11.45 |

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|-----------------------------|-----------------------|--------------------------|
| BEP | | |
| DED Maximum Illiliantian | Veer | F |
| BEP - Maximum Utilisation | rear | 5 |
| Cash BEP (% of Installed C | apacity) | 49.65% |
| Total BEP (% of Installed C | apacity) | 53.39% |
| IRR, PAYBACK and FACR | | |
| Internal Rate of Return (| In %age) | 26.35% |
| | | |
| Payback Period of the Pro | ject is (In Years) | 2 Years 3 Months |
| Fixed Assets Coverage Ra | itio (No. of times) | 2.477 |





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DisposablesDrapesBusiness DisposablesGownsManufacturing











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1. PROJECT LOCATION

- **1.1. CITY PROFILE AND GEOTECHNICAL SITE CHARACTERIZATION**
- 1.1.1. General
- **1.1.2. Physical Characteristics**
- 1.1.3. Climate and Rainfall
- 1.1.4. Map
- 1.1.5. Economy and Industry
- 1.1.6. Transport
- 2. INTRODUCTION
 - 2.1. SURGICAL GOWNS
 - 2.2. SURGICAL DRAPE



3. TYPES OF GOWN

- 3.1. PATIENT GOWN
- 3.2. SURGICAL REINFORCED GOWN
- 3.3. SURGICAL WRAPAROUND GOWN
- 3.4. SCRUB SUITS
- 3.5. DISPOSABLE SURGEON GOWN
- 3.6. SURGICAL WRAPAROUND REINFORCED GOWN (SMS)
- 3.7. PROTO GOWN
- 3.8. HIGH PERFORMANCE DISPOSABLE SURGICAL GOWNS
- 3.9. DISPOSABLE SURGICAL GOWNS

4. **TYPES OF DRAPE**

- 4.1. LEG O DRAPE
- 4.2. INCISE DRAPES
- 4.3. GENERAL SURGERY DRAPES
- 4.4. OBSTETRICS AND GYNECOLOGY
- 4.5. HEAD AND NECK DRAPES



- 5. TEST METHODS USED FOR GOWN & DRAPE
 - 5.1. PHYSICAL TESTS
 - 5.2. **PERFORMANCE AND REQUIREMENTS**
- 6. CHARACTERISTICS & USE REQUIREMENTS TO BE ASSESSED WITH SURGICAL GOWNS
- 7. SAFETY OF HIGH-TECH SURGICAL GOWNS AND DRAPES
 - 7.1. PERFORMANCE REQUIREMENTS FOR SURGICAL GOWNS
 - 7.2. PERFORMANCE REQUIREMENTS FOR SURGICAL DRAPES
- 8. SIZING ANALYSIS OF DISPOSABLE GOWNS
- 9. STANDARDS
 - 9.1. THE GENERAL REQUIREMENTS FOR MANUFACTURERS, PROCESSORS AND PRODUCTS – EN 13795-1



10. PRODUCTS DESCRIPTION

- **10.1. MEDICAL & SANITARY ARTICLES**
- **10.2.** NONWOVEN MEDICAL GOWN
- 10.3. SURGEON GOWN
- 10.4. VISIT GOWN (LAB COAT)
- 10.5. APRON
- 10.6. LDPE SLEEVE COVERS
- 10.7. CPE SHOE COVERS
- 10.8. FACE MASKS
- 10.9. DUST MASK
- **11. B.I.S. SPECIFICATIONS**

11.1. IS 16549: 2016 SURGICAL DRAPES, GOWNS AND CLEAN AIR SUITS, USED AS MEDICAL DEVICES, FOR PATIENTS, CLINICAL STAFF AND EQUIPMENT - TEST METHOD TO DETERMINE THE RESISTANCE TO WET BACTERIAL PENETRATION

11.2. IS 17334: 2019 MEDICAL TEXTILES— SURGICAL GOWNS AND SURGICAL DRAPES— SPECIFICATION



12. AST STANDARDS OF PRACTICE FOR SURGICAL DRAPES

- **12.1. STANDARD OF PRACTICE I**
- **12.2.** STANDARD OF PRACTICE II
- **12.3.** STANDARD OF PRACTICE III
- **12.4. STANDARD OF PRACTICE IV**
- **12.5. STANDARD OF PRACTICE V**
- **12.6.** STANDARD OF PRACTICE VI
- **12.7. STANDARD OF PRACTICE VII**
- **12.8. STANDARD OF PRACTICE VIII**
- **12.9.** STANDARD OF PRACTICE IX
- **13. MARKET SURVEY**
 - **13.1. MARKET OVERVIEW**
 - **13.2. SEGMENTATION**
 - 13.3. KEY PLAYERS
 - **13.4. REGIONAL MARKET SUMMARY**



- **14. EXPORT & IMPORT: ALL COUNTRIES**
 - 14.1. EXPORT: ALL COUNTRIES
 - 14.2. IMPORT: ALL COUNTRIES
- 15. FINANCIALS& COMPARISONOFMAJORINDIANPLAYERS/COMPANIES
 - **15.1.** ABOUT FINANCIAL STATEMENTS OF CMIE DATABASE
 - **15.2. PROFITS & APPROPRIATIONS**
 - **15.3. TOTAL LIABILITIES**
 - 15.4. TOTAL ASSETS
 - **15.5. NET CASH FLOW FROM OPERATING ACTIVITIES**
- 15.6. SECTION I
 - 15.6.1. Name of Company with Contact Details
 - 15.6.2. Name of Director(S)
 - 15.6.3. Plant Capacity
 - 15.6.4. Location of Plant
 - 15.6.5. Name of Raw Material(S) Consumed with Quantity & Cost



15.7. SECTION – II

- 15.7.1. Assets
- 15.7.2. Cash Flow
- 15.7.3. Cost as % of Sales
- 15.7.4. Growth in Assets & Liabilities
- 15.7.5. Growth in Income & Expenditure
- 15.7.6. Income & Expenditure
- 15.7.7. Liabilities
- 15.7.8. Liquidity Ratios
- 15.7.9. Profitability Ratio
- 15.7.10.Profits
- 15.7.11. Return Ratios
- 15.7.12. Structure of Assets & Liabilities (%)
- 15.7.13. Working Capital & Turnover Ratios





- **16. COMPANY PROFILE OF MAJOR PLAYERS**
- **17. EXPORT & IMPORT STATISTICS OF INDIA**
 - **17.1. EXPORT STATISTICS FOR MEDICAL DISPOSABLE GOWNS**
 - **17.2. IMPORT STATISTICS FOR MEDICAL DISPOSABLE GOWNS**
 - **17.3.** EXPORT STATISTICS FOR MEDICAL DISPOSABLE DRAPES
- **18. PRESENT MANUFACTURERS**
- **19. DESCRIPTION OF DISPOSABLE PRODUCTS**
 - **19.1. DESCRIPTION OF SURGEON GOWNS**
 - **19.2. DESCRIPTION OF PATIENT GOWN**
 - **19.3. DESCRIPTION OF SURGEON SUITS**
 - **19.4. DISPOSABLE BED SHEETS**
 - **19.5. DISPOSABLE PILLOW COVER**



20. RAW MATERIAL DETAILS 20.1. NON-WOVEN FABRIC

- **20.2. PROTECTIVE MATERIALS**
 - 20.2.1. Spun Bond Polypropylene
 - 20.2.2. Coated Polypropylene
 - 20.2.3. Breathable Laminate
- **21. MANUFACTURING PROCESS**
- **22. PROCESS FLOW DIAGRAM**
- 23. DETAILS OF PLANT AND MACHINERY
 - 23.1. ULTRASONIC FABRIC SEALING SYSTEM
 - **23.1.1.** Applications and Process Advantages
 - 23.1.2. Key Features
 - **23.1.3.** Mechanical Specifications



- 24. SUPPLIERS OF PLANT & MACHINERY
- **25. SUPPLIERS OF RAW MATERIAL**
- **26. PHOTOGRAPHS/IMAGES FOR REFERENCE**
 - **26.1. PRODUCT PHOTOGRAPHS**
 - **26.2. MACHINERY PHOTOGRAPHS**
 - 26.3. RAW MATERIAL PHOTOGRAPHS
- **27. PLANT LAYOUT**



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Major Queries/Questions Answered in Our Report?

- 1. How has the industry performed so far and how will it perform in the coming years?
- 2. What is the Project Feasibility of the Plant?
- 3. What are the requirements of Working Capital for setting up the plant?
- 4. What is the structure of the industry and who are the key/major players?



- **5.** What is the total project cost for setting up the plant?
- 6. What are the operating costs for setting up the plant?
- 7. What are the machinery and equipment requirements for setting up the plant?
- 8. Who are the Suppliers and Manufacturers of Plant & Machinery for setting up the plant?
- 9. What are the requirements of raw material for setting up the plant?



10.Who are the Suppliers and Manufacturers of Raw materials for setting up the plant? **11.** What is the Manufacturing Process of the plant? **12.**What is the total size of land required for setting up the plant? **13.What will be the income and expenditures for the plant? 14.What are the Projected Balance Sheets of the plant?**

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- 15.What are the requirement of utilities and overheads for setting up the plant?
- 16.What is the Built up Area Requirement and cost for setting up the plant?
- 17. What are the Personnel (Manpower) Requirements for setting up the plant?
- **18.What are Statistics of Import & Export for the Industry?**
- **19.What is the time required to break-even?**



20.What is the Break-Even Analysis of the plant? **21.What are the Project financials of the plant? 22.What are the Profitability Ratios of the plant?** 23.What is the Sensitivity Analysis-Price/Volume of the plant? **24.What are the Projected Pay-Back Period and IRR of the plant? 25.**What is the Process Flow Sheet Diagram of the plant? **26.What are the Market Opportunities for setting up the plant? 27.What is the Market Study and Assessment for setting up the** plant?

28.What is the Plant Layout for setting up the plant?





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 for investing in the product
- ✓ This report provides vital information on the product like it's characteristics and segmentation
- \checkmark This report helps you market and place the product correctly

by identifying the target customer group of the product

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✓ This report helps you understand the viability of the project by disclosing details like machinery required, project costs and snapshot of other project financials

✓ The report provides a glimpse of government regulations applicable on the industry

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anticipate the industry performance and make sound business

decisions





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- Export-Import Market Potential
- Raw Material & Manpower Availability
- Project Costs and Payback Period

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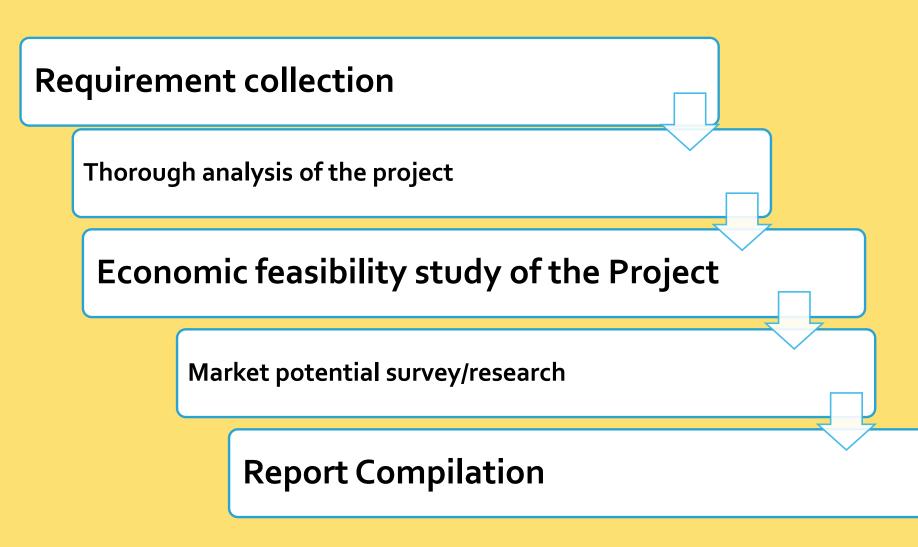


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- o Aluminium And Aluminium Extrusion Profiles & Sections,
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- o Bicycle Tyres & Tubes, Bicycle Parts, Bicycle Assembling
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- \circ $\,$ Fast Moving Consumer Goods
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- Fruits & Vegetables Processing
- Ferro Alloys Based Projects
- Fertilizers & Biofertilizers
- Ginger & Ginger Based Projects
- Herbs And Medicinal Cultivation And Jatropha (Biofuel)
- Hotel & Hospitability Projects
- Hospital Based Projects
- Herbal Based Projects
- o Inks, Stationery And Export Industries
- Infrastructure Projects
- Jute & Jute Based Products



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- o Leather And Leather Based Projects
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- Livestock Farming Of Birds & Animals
- Minerals And Minerals
- Maize Processing(Wet Milling) & Maize Based Projects
- o Medical Plastics, Disposables Plastic Syringe, Blood Bags
- o Organic Farming, Neem Products Etc.
- o Paints, Pigments, Varnish & Lacquer
- Paper And Paper Board, Paper Recycling Projects
- Printing Inks
- Packaging Based Projects
- Perfumes, Cosmetics And Flavours
- Power Generation Based Projects & Renewable Energy Based Projects
- Pharmaceuticals And Drugs
- Plantations, Farming And Cultivations
- o Plastic Film, Plastic Waste And Plastic Compounds
- Plastic, PVC, PET, HDPE, LDPE Etc.



- Potato And Potato Based Projects
- Printing And Packaging
- Real Estate, Leisure And Hospitality
- \circ Rubber And Rubber Products
- Soaps And Detergents
- Stationary Products
- Spices And Snacks Food
- Steel & Steel Products
- o Textile Auxiliary And Chemicals
- Township & Residential Complex
- Textiles And Readymade Garments
- Waste Management & Recycling
- Wood & Wood Products
- Water Industry(Packaged Drinking Water & Mineral Water)
- Wire & Cable





- To get a detailed scenario of the industry along with its structure and classification
- To provide a comprehensive analysis of the industry by covering aspects like:
 - Growth drivers of the industry
 - Latest market trends
 - Insights on regulatory framework
 - SWOT Analysis
 - Demand-Supply Situation
 - Foreign Trade
 - Porters 5 Forces Analysis
- To provide forecasts of key parameters which helps to anticipate the industry performance
- To help chart growth trajectory of a business by detailing the factors that affect the industry growth
- To help an entrepreneur/manager in keeping abreast with the changes in the industry
- To evaluate the competitive landscape of the industry by detailing:
 - Key players with their market shares
 - Financial comparison of present players





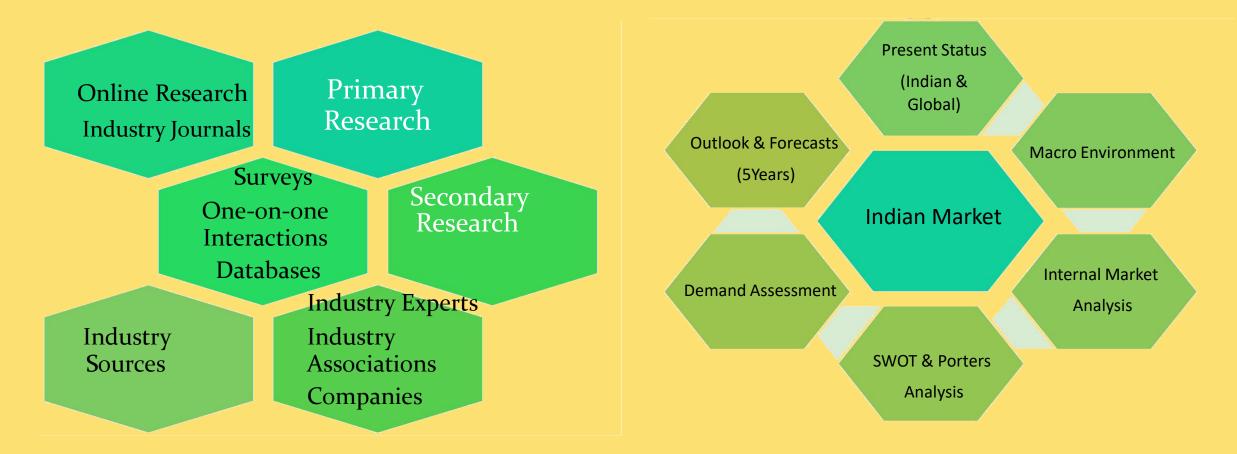
- Venturist/Capitalists
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Scope & Coverage







Our research team comprises of experts from various financial fields:
MBA's
Industry Researchers
Financial Planners

 $\otimes Research$ veterans with decades of experience







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